

# NEWS RELEASE

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## FOR IMMEDIATE RELEASE

### **PACIFICAG CAN HELP GROWERS RING IN THE NEW YEAR WITH MORE PROFITS**

*Growers participating in a biomass residue management program see increased profits, better soil health.*

December 29, 2014 (Mission, KS) – [PacificAg](#), the country's largest and most experienced biomass harvest company in the country, is helping growers see increased profits in the emerging biomass markets. The company provides a comprehensive suite of services that allow growers to further diversify their operations and experience additional revenue.

As Founder and CEO Bill Levy describes the growth of the company, he notes they got their start in Oregon. The state has a grass seed crop that leaves a large amount of residue and when burning was banned, growers needed new options such as other markets and other uses for residue. PacificAg stepped in to provide residue management solutions for that market and continues to do so in other markets.

"For growers I think PacificAg is an easy solution for managing residue," says Levy. "The grower doesn't need to invest in capital in both equipment and people necessary to perform the harvest. They can really focus on their primary harvest and let PacificAg come in with the latest equipment and skilled staff and manage that residue to the right level and make sure it's performed sustainably as well."

The most recent call for residue management assistance has come from the bioenergy market. There is a growing need for corn stover and wheat straw products and Levy and his team have discovered that not all growers in this region are accustomed to removing this supply. There are concerns among growers about how removing residue will affect their soil and Levy says their program has been developed around sustainability. Levy stresses that sustainability is different on each farm and on each acre and their residue management program for each grower is built around this tenant.

"The great thing about residue management is that it's unlocking value for a grower," says Harrison Pettit, a partner with PacificAg. "One of the unique things that we do is that we connect and understand a grower's needs and tailor a residue management program to fit these needs. We're linking this with a long-term, year round bioenergy conversion plant. So it's the first time a specific company like PacificAg has been matched with a long-term marketplace. This enables growers to unlock value that hasn't existed before."

Like any other new income stream, biomass residue harvesting strengthens and diversifies a grower's operation over the long-term. "That is a value to the community at large because it's new dollars coming in to the community," says Pettit. "It strengthens the economic profile of a grower's operations and their relationship with the bank. The bankers then see a new line item of revenue coming so everybody wins."

While there are other companies dabbling in this space, Pettit says PacificAg has built its business by providing excellent service to the grower. "That's where everything begins and everything ends," says Pettit.

"We do this by first being responsive – responsive to their schedules and responsive to their needs. We're able to do this because we have the largest biomass harvest fleet in the U.S."

Pettit also stressed PacificAg provides prompt payment and they are linked to a stable, long-term market. “We’re building the largest crop residue management program in the country, so we’re not here today and gone tomorrow like a lot of commodity and feed markets that get hot and cold. We’re here to stay.”

PacificAg wants to share the benefit of their experience and turn that into long-term returns for growers. If you are a corn, wheat or milo grower who lives within 100 miles of an advanced ethanol biorefinery, is looking for new markets for your biomass and is interested in adding a new revenue stream to your operations, then the company wants to hear from you.

Give them a call at 847-868-3744 and a PacificAg representative will get you in touch with a Biomass Harvest Manager in your area.

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### **About PacificAg**

Founded in 1998, Pacific Ag serves the hay and crop residue harvest needs for 100’s of growers in multiple regions of US. Matching grower needs to responsive harvest capabilities, Pacific Ag builds and operates sustainable supply chains to meet the demand for two growing global markets: the creation of bioenergy, cellulosic biofuels, bio-based chemicals and other bio-based products and the supply of forage crops for animal protein markets. Helping to unlock value with growers and providing a stable, predictable market demand has created long term supply relationships. Pacific Ag is the industry leader in large-scale agricultural feedstock supply chain development and operation. For more information, visit [www.pacificag.com](http://www.pacificag.com).